

GARAGE AND AUTOMOBILE NEWS

The Week With The Von Hamm-Young Company

The Everitt pony tonneau car made the trip around the island in the mud and rain this week in four and a half hours.

The von Hamm-Young Company report the sale this week of a 1911 Model 30 Cadillac demi-tonneau car to Capt. John Kidwell.

The satisfaction derived by owning a Cadillac has been demonstrated this week by the purchase of a 1911 Model 30 Cadillac demi-tonneau to Mr. William Searby of Pauene. Mr. Searby is a great follower of the Cadillac having used one for the last year and a half, both for business purposes and pleasure.

Mr. Schoening, demonstrator for The von Hamm-Young Company, returned from Maui this week reporting the sales of a Cadillac demi-tonneau to Dr. Geo. Allen of Kahului, and a Model 49 Overland to Mr. Bevis of Paia.

The Lurline this week brought two Packard 30 touring cars and one Peerless 30 roadster for The von Hamm-Young Company, these cars to be delivered to prominent Honolulu business men.

The last 1911 Packards received by

The von Hamm-Young Company have come out with a new feature—the quick detachable demountable rims which are a great convenience over the former clincher demountable rims.

Mr. C. C. von Hamm, of The von Hamm-Young Company, is due to arrive in Honolulu by the Sierra on the 18th inst. Mr. von Hamm has been on the mainland for the last two months during which time he has visited all the automobile agencies represented by the firm, and he is returning with all the latest automobile ideas and theories.

It was the "stand up" quality of the Pope Hartford cars that made them features in the Vanderbilt race. During the entire 278 miles, a distance greater than from New York to Richmond their bonnets were not lifted. They finished sixth and tenth and were running as perfectly at the finish as when they started. Nor were the cars lacking in speed. Fleming made an average of 62.75 miles an hour for the entire race, going one lap at a speed of 69.26 miles an hour. Dingley made an average of 60.1 miles an hour for the entire race, going one lap at a speed of 69.16 miles an hour. Both were Stock cars, the exact duplicate of which we are showing at our salesrooms. This is the car you want to drive.

Week Of Business At Associated Garage

The arrival of the Lurline brought three new 1911 Chalmers 30's and three 1911 Hudson Roadsters—and joy to as many prospective buyers, whose orders had been on file for a month or more with the Associated Garage.

Mr. B. J. Marx took delivery of a beautiful Chalmers thirty touring car—Mr. Thomas, of the Thomas Pineapple Co., likewise rode off in his Chalmers 20 Touringcar.

One of the new Hudson Roadsters went to Alex. Lyle, another to the Honolulu Brewing & Malting Co., while the third was re-shipped to Mr. Stanley Richardson of Paia, Maui.

The equipment of the Chalmers 1911 Touring cars gladdens the heart of the experienced motorist such as especially fitted seat covers, the latest Lickory slatted trunk rack, tire carriers, Warner Electric lighted autometer, Chalmers specially fitted tops, a large sized tool box on the running board trimmed to match the car, robe rack and so forth.

The demand for the Chalmers car this year is phenomenal and as the policy of the factory is to build only a limited number of cars many prospective purchasers will be disappointed because of delay in booking their orders.

A Chalmers Forty-Roadster is on the way as a special order for Mr. L. Macfarlane of Napoona of Hawaii who selected this car both from his own experience with his Chalmers 30 Pony and because of the record made by Mr. Henry Beckley with his fast Chalmers Forty.

Mr. H. F. Wood of the Promotion Committee has given his order for a Chalmers 30 Touring car.

Mr. C. G. Bartlett was discovered driving a beautiful new car the other day, which upon investigation proved to be the first of the six cylinder 48 horse power 1911 Pierce-Arrows to arrive in the Islands. The Pierce-Arrow car is considered to be America's last word in motor car construction, both from engineering and artistic point of view and Mr. Bartlett showed a full discrimination of his selection.

The much talked of Hudson 3 will be along shortly. Rev. John Erdman has selected one of the Hudson 33 touring models as his next car.

After "Joy Rides" in Rickshaws and a personally conducted tour of the Far East along with other American merchants, genial Fred Waldron will be met at the wharf on his return with his new Pierce-Arrow for which he left an order prior to his trip.

Mr. A. N. Campbell of the Waterhouse Trust Co., is much pleased with his Chalmers 30 Pony Tonneau.

Altogether Manager Seymour Hall, of the Associated Garage, reports great satisfaction in the greatly increased demand for the Pierce-Arrow, Chalmers, and Hudson cars—as expressing public confidence in these three great makes.

Altho somewhat hampered by the rearrangement and changes now going on on account of the Bethel street opening these changes are planned with the public convenience fully in mind.

terday and again today, and it was admired by everybody who saw it. It is a 30 horse-power machine, fore-doors, and is a fetching royal blue in color.

During the week the Schuman Carriage Company shipped a pretty Flanders roadster to the Volcano Stables & Transportation Company at Hilo.

One of the new E. M. F. cars arrived during this week and it is a

beauty. It is 30 horse-power, and coming under the new price schedule of the E. M. F. factory, it will sell here for \$1350. Mr. Schuman has this car as the Locomobile mentioned above, for sale.

The Volcano Stables have notified Mr. Schuman of the sale of a car to go to Wellington, N. Z., and also of the sale of an E. M. F. runabout.

A Flanders car, recently sent to

Hawaii, appears to be giving excellent satisfaction. The Flanders, although light, is very strongly built and is able to negotiate quite heavy roads.

HAWAIIAN GARAGE.

Many people have called at the Hawaiian garage during the week to inspect the remaining Maroon car there. This machine is a beauty and runs exceedingly smooth. Manager

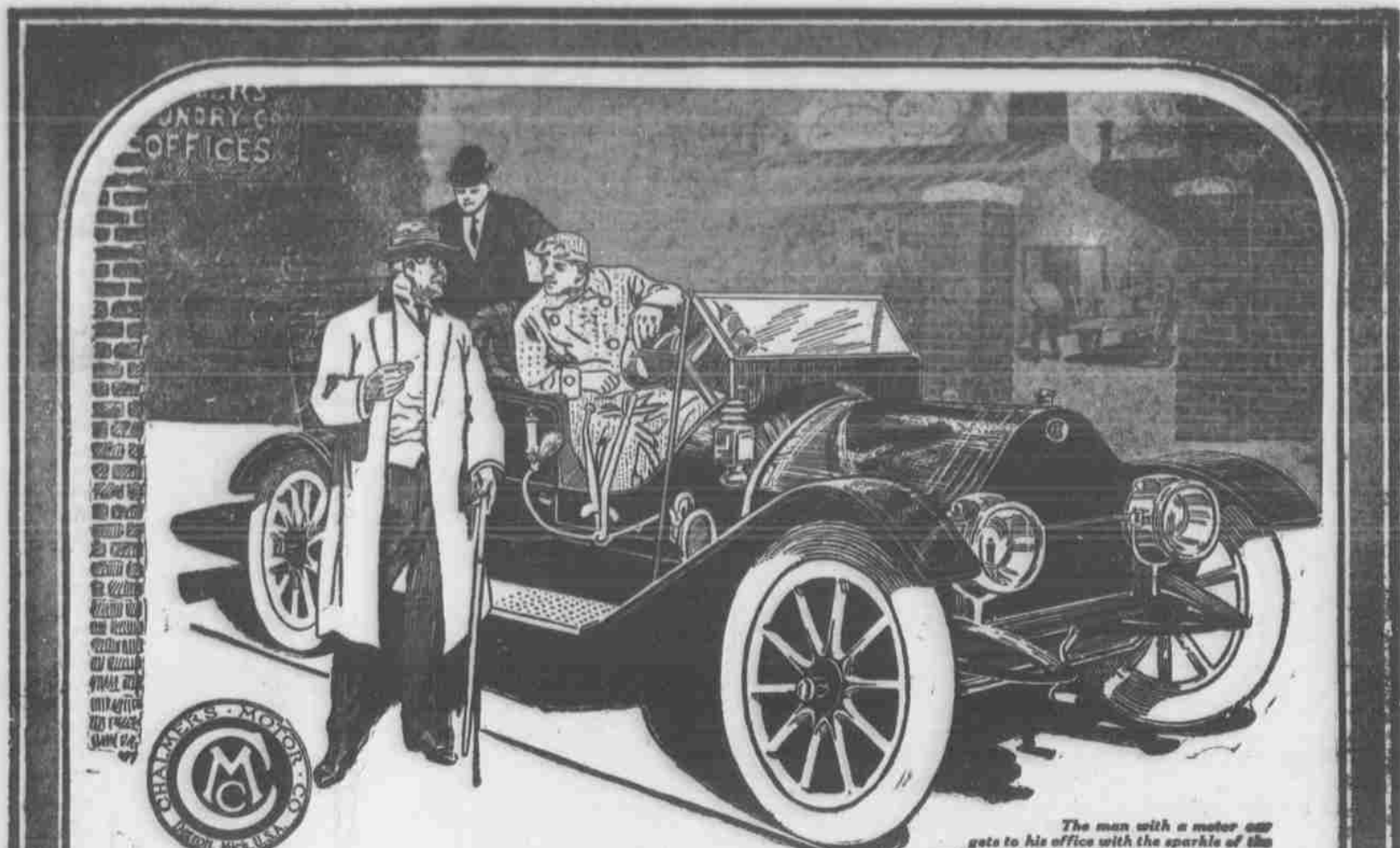
George Wells has had it out a number of times, taking as passengers car enthusiasts, and all are delighted with its speed and running qualities.

VERY CHEAP LOTS.

Mr. Kirkpatrick is offering to home-builders an opportunity in lots the like of which has probably not been known in this city since the notable opening of cheap lots by A. V. Gear

back of Kapiolani park about fifteen years ago. The latter tract has no nearby car line, however, and hasn't today; whereas, the lots offered by Mr. Kirkpatrick are very near the Waialae cars and, consequently, within easy distance of the business section of town.

The price of \$125 for a lot so close in is a novelty, and is already proving a popular one. Building sites are



The man with a motor car gets to his office with the sparkle of the machine and fresh air in his blood and brain.

You're Paying for a Motor Car

You may think you don't want a motor car. But there isn't any question about your needing one.

There is a difference between wanting a thing and needing it.

If you need a car you are paying for it. Paying in the time you lose that a car would save you. In the opportunities that get away. In the fresh air and recreation a car would give, but which now you do not get.

Whatever we really need we pay for, whether we actually own it or not. You might get along without an overcoat this winter, but you would pay for one just the same. You would pay with discomfort and colds.

If you use telephones, telegraph, wireless, express trains, electric lights, trolley cars, adding machines, dictaphones, newspapers, typewriters and labor saving machinery, then you need an automobile.

For the automobile has been developed to keep pace with the age that utilizes these other things—the age of speed—the age of efficiency. The motor

car didn't create its demand after it arrived. The demand was waiting. It had been waiting for forty centuries.

The greatest obstacle to progress is distance. Civilization consists of doing away with the space that lies between man and man, city and city, country and country, between products of all kinds and the people who use them.

When the steamship, the railroad and trolley came to take care of the problem of community or public transportation, the world took a long step ahead.

When the automobile came to take care of the problem of individual transportation, the world took another long step ahead. If you haven't realized it, then the world has stepped past you.

The man with a motor gets down to his business in the morning quickly, cleanly and with gladness.

He arrives at his office with the sparkle of the sunshine and fresh air in his blood and brain.

He is able to take up his business problems with clearer vision and greater energy than the man who has been worried, and doped by the rush and jam and the bad air of a crowded train or street car.

The man in a motor car can cover 50 to 100 miles in a day just on business errands in the city, keeping appointments that it would take many days to make under the old system.

At noon time he can use his car to entertain his business associates with a five or ten mile ride to a pleasant luncheon place. He can send it out in the afternoon to entertain guests while he goes ahead with his

business. Or, if he wants to take himself or a visitor to a train, he allows just a few minutes' leeway and the motor carries him to the depot swiftly and surely.

After the day's work, he arrives home again; arrives with weariness and worry air-sprayed from his brain; with a keen appetite and good humor for dinner.

In the evening he may use his car for a turn around the parks and boulevard or a spin into the country with family and friends.

The man with a motor car lives a fuller life than if he didn't have one. He has more experiences—more sensations. He does more things. He has a wider circle of interest and influence. He lives twice as long in the same length of time as the man who hasn't a car. Long life is not a question of years so much as it is of experiences and accomplishments. Yet motor cars will be factors in increasing the average span of man's years because they promote health through outdoor life.

This Part is so Good it Doesn't Need to be Put in Large Type.

There are many good cars made nowadays, and any good car is a good investment. Yet we honestly believe that Chalmers Cars offer the best value for the money of any on the market. Compare them with others. Comparison has sold more Chalmers Cars than all our advertising. If you can possibly afford a motor car, don't put it off any longer but go and buy one. We hope it will be a Chalmers; but whether it is or not, don't deprive yourself and your family any longer of the pleasure that by right is yours and theirs. There is nothing that you could invest the money in that will pay you such a big dividend in the saving of your time in business and the saving of your health for years, as the purchase of a motor car. A good thing is a better thing the sooner you get it. Make your family happy tonight by telling them you have made up your mind to get that motor car you have been talking so much about, namely,

—a Chalmers.

How Every Member of the Family Benefits by the Possession of a Motor Car.

Head of the Family:—Going to and from business in fresh air. Making business calls. Entertaining customers and business associates. Tours in the country. More knowledge of the country. Mental and physical exercise of driving. Good appetite—better digestion—better humor—better health—Prestige.

Wife and Daughter:—Social calls. Entertaining. Plenty of fresh air to drive away "nerves." More time with husband and father.

Sons:—Educative value of understanding and caring for a wonderful piece of machinery. Training of mental and physical faculties in driving. Clean, fresh air, recreation and decent entertainment in company of other members of family.

No Rubbing When You Use
Pau ka Hana
YOU JUST LOOK ON

AT YOUR GROCERS

FRED. L. WALDRON
Distributor

Chalmers Motor Company Detroit, Mich., U. S. A.
(Licensed under Selden Patents)

ASSOCIATED GARAGE, LIMITED